




Valoral

a d v i s o r s

create value. manage risk. harvest more

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Disclaimer

The views and information expressed on this document do not constitute and may not be relied upon as constituting any form of investment advice or inducement to invest, and prospective investors must obtain appropriate independent professional advice before making investment decisions.



Valoral Advisors is an internationally recognized advisory Firm specialized in the global food and agriculture investment space.

Clients

We work with fund managers, private & institutional investors and business owners to help them invest profitably whilst fostering a better agriculture – more productive, more efficient, and more sustainable.

Services

Our advisory work takes many forms depending on the needs and interests of our clients, with flexible options for engagement. Our team supports both short and long-term advisory mandates, offering clients tailored solutions to their precise objectives across four areas:

<ul style="list-style-type: none"> • Explore the investment space. • Understand market fundamentals. • Assess value drivers and business risks. • Design investment strategies. • Access proprietary deal-flow. 	STRATEGY ADVISORY SERVICES	MANAGEMENT SERVICES	<ul style="list-style-type: none"> • Analyze farmland and project investments. • Advice on farm business strategy. • Negotiate and set up farming agreements. • Supervise farming operations. • Advice on grain markets, crop marketing and risk management.
<ul style="list-style-type: none"> • Source and assess investment opportunities. • Execute valuations & financial models. • Perform comprehensive due diligence. • Support through whole transaction lifecycle. • Market discrete farmland opportunities. 	TRANSACTIONAL SERVICES	MARKET RESEARCH	<ul style="list-style-type: none"> • Access to proprietary database of private investment funds specialized in food and agricultural assets. • Access to Latin American food & agriculture M&A database.

Area of expertise

We help our clients to invest confidently in the global food and agriculture value chain, through the whole spectrum of asset strategies and capital structure.

The food and agriculture value chain



Spectrum of asset strategies

PUBLIC STRATEGIES			Valoral Advisors' focus					
Listed equities	Fixed income	Commodities	PRIVATE STRATEGIES		Liquidity alternatives		Illiquid alternatives & real assets	
			Hedge funds	Private debt	Farmland	Forestry	Private equity	Venture capital
<ul style="list-style-type: none"> • Developed markets • Emerging markets 	<ul style="list-style-type: none"> • Investment grade • High yield 	<ul style="list-style-type: none"> • Agricultural • Soft • Livestock • Biofuels 	<ul style="list-style-type: none"> • Equities • Commodities 	<ul style="list-style-type: none"> • Trade finance 	<ul style="list-style-type: none"> • Row crops • Permanent crops • Cattle 	<ul style="list-style-type: none"> • Wood • Pulp • Biomass 	<ul style="list-style-type: none"> • Growth capital 	<ul style="list-style-type: none"> • AgTech • FoodTech